

Cub Scout Pack 82

Chartered to Salem United Methodist Church
Benton, AR



POPCORN SALES

Sales Goal

- Each Scout must sell \$250 in popcorn in order to cover the costs of den meetings, pack meetings, parties, advancement awards, Pinewood Derby, Cubmobile Races, etc.
- **Fundraiser Close-out and Money DUE Tuesday, November 17, 2020.**

Trails End Incentives and Rewards

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Pack Incentives and Rewards

- \$1000 in Sales – Scouts will be entered in a drawing for a **SUPER SPECIAL REWARD** revealed at the popcorn kickoff pack meeting. The drawing will take place at the Pack Christmas Party.
- **A Cub Scout's final popcorn sales total is the amount of money collected from popcorn sales.**
- Pack 82 popcorn sales incentives are in addition to Trail's End and District incentives.

Opt-Out Option

- Pay Cub Scout Pack 82 an opt-out fee of \$75 in lieu of selling popcorn.
- Your Scout will be ineligible for all rewards.
- If you sell popcorn, but do not reach the \$250 goal, you will pay the following pro-rated amounts for participating in scouting this year:

Sell \$200 - \$249, you pay \$18

Sell \$150 - \$199, you pay \$30

Sell \$100 - \$149, you pay \$45

Sell \$50 - \$99, you pay \$60

Sell \$0 - \$49, you pay \$75

Sell \$250, you pay ZERO!

Important Dates

- NOW Popcorn sale begins
- November 10 Last day to sell popcorn
- **November 17** **Fundraiser Close-out & Money Due**
- November 24 Estimated date of popcorn arrival

Payments

- All money for popcorn sold or ordered should be collected up front through the Trails End App. **If individuals want to write checks, please have them written to you.**
- You MUST then write ONE check to **Pack 82** for your Cub Scout's total cash/check sales. We also accept cash or money orders for amount due.
- **Please understand we cannot return any popcorn we order. You are responsible for the total amount of your order.**
- No popcorn will be ordered without payment. All money must be turned in with the orders by November 17.

Safety Rules for Popcorn Sales

- A parent must accompany the scout. Never sell alone.
- Scout must wear uniform or pack t-shirt.

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- Never enter anyone's home.
- Be sure to take a pen and order form for show and tell. All orders must be entered into the Trails End App! Take envelope to keep track of cash and checks.
- When selling door-to-door, ring bell or knock, then take one step back. Walk on sidewalks.
- Show the products on the take-order form. Point out your favorites and options for military donations.
- Ask the person to buy. Tell the person what money will be used for.
- Always say "Thank You!" even if they do not buy.
- Avoid carrying large amounts of cash.

Popcorn Delivery

- ALL popcorn must be delivered to the person/family who ordered.
- Do NOT leave on porch or with a neighbor if no one is at home.

ONLINE SELLING INFORMATION - Each Scout must register for an account online.

1. Go to www.trails-end.com.
2. Click on **red REGISTER NOW** in the middle of the page or **blue REGISTER** in upper left corner.
3. Select **Parent, On Behalf of My Scout**.
4. Complete all required information.
5. Section 4: Unit Selection: Choose Council: **Quapaw Area**. Choose District: **Ouachita**.
Choose unit: **Pack 3082**.

Once you have an account, you will be able to send a link to family and friends to buy popcorn online. Trail's end will drop ship the popcorn ordered online directly to your customers. Shipping is FREE this year.

If you have questions, contact one of the "Popcorn Kernel": Russ Rhodes at (501) 920-4036, russrhodesjr@gmail.com

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Pack 82 Popcorn Permission Form

I _____ give my Scout _____
permission to participate in the Cub Scout Pack 82 popcorn fundraiser.

I agree and understand that we will follow the guidelines and safety rules set by the pack committee. By participating in the fundraiser my Scout will be eligible to enter into Pack 82 and Trails End sales incentives, if qualified by the guidelines of the individual Reward categories. I also understand that all money and popcorn orders are due on November 17, 2020, and that the popcorn is nonreturnable after ordering. If my Scout fails to raise \$250 in popcorn, I agree to pay the prorated opt-out fee based upon the amount of popcorn that my Scout has sold. We have decided on a goal of \$_____ for this fundraiser.

parent or guardian

_____/_____/_____

signed on date

Pack 82 Popcorn Opt-Out Form

I _____ and my Scout _____ have
decided to not participate in the 2019 Pack 82 fundraiser and will exercise my opt-out option. I agree that I will, in lieu of selling popcorn, pay Cub Scout Pack 82 \$75.00 for expenses incurred by my Scout participating in Cub Scout Pack 82 for the 2020-21 scouting season. I agree to pay to the Pack Treasurer the above sum by November 17, 2020. I also understand that we will forfeit eligibility for any sales incentive Rewards awarded by either Pack 82 or Trails End popcorn.

parent or guardian

_____/_____/_____

signed on date